

Price quote for:	<b>3.0 NON-MnDOT PRICE SCHEDULE UNDERBODY PLOW</b>	
Vendor Name:	<b>Universal Truck Equipment Inc.</b>	
Contact Person:	<b>Donnie Bjorge</b>	
Street Address:	<b>N15921 Schubert Rd.</b>	
P.O. Box:		
City, State, Zip:	<b>Galesville, WI 54630</b>	
Phone #:	<b>608-539-4600</b>	
Toll Free #:		
Fax #:	<b>608-539-4800</b>	
Email Address:	<b>donnie@universaltruckequipment.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
3.0	Underbody Plow, Make and Model	<b>Universal, Underbody Reversible Scraper, model UBRS-11x16</b>
	Moldboard Description	<b>16" height, 1" thick, 11' length. Moldboard is cushioned w/ two (2) cushion spring shock absorber assemblies. Primed &amp; painted std. black</b>
	Moldboard Cutting Edge Description	<b>Two piece 1/2" x 6" double beveled steel</b>
	Moldboard Hydraulic Cylinder Description	<b>Two (2) 3-1/2" double acting cylinder with 2" nitrited rods</b>
	Moldboard maximum PSI operating pressure	<b>500 PSI</b>
	Circle Drive Description	<b>1" solid circle (one piece design)</b>
	Circle Drive Hydraulic Cylinder description	<b>Two (2) 4" swing cylinders w/ 2" nitrited rods</b>
	Warranty Information	<b>One Year Warranty, parts and labor</b>
	Volume Discounts	<b>N/A</b>
	<b>TOTAL PRICE</b>	<b>\$ 13,350.00</b>
	<b>Description</b>	<b>Answer</b>
3.01	Installation cost of underbody plow Include Parts & Labor	<b>\$ 5,721.65</b>
3.02	Paint the last 12" to 18" on each end of the moldboard std. orange	<b>\$ 277.06</b>
3.03	(#IG4241040)	<b>\$ 590.64</b>
3.04	12' moldboard length in lieu of 11' length	<b>\$ 234.11</b>
3.05	10' moldboard length in lieu of 11' length (same price)	<b>\$ -</b>
3.06	18" moldboard height in lieu of 16" moldboard height	<b>\$ 328.61</b>
3.07	20" moldboard height in lieu of 16" moldboard height	<b>\$ 328.61</b>
3.08	Std. UTE serrated type step on drivers side top of moldboard	<b>\$ 173.97</b>
3.09	7/8" x 5" carbide cutting edge in lieu of std. (per ft.)	<b>\$ 96.65</b>
3.10	7/8" x 5" Sabre Armoured carbide cutting edge in lieu of std. (per ft.)	<b>\$ 136.38</b>

3.11	Delete std. cutting edge blade (No Cutting Edge Blade Provided)	\$	(150.34)
3.12	Bolt-On Type Hinge Plates ilo std. weld-on hinge plates	\$	801.12
3.13	Bolt-On Cylinder Pivots ilo std. weld-on pivots (20" Moldboard Only)	\$	649.70
3.14	12" Bolt-On Extension (For Passenger Side), installed	\$	1,680.63
3.15	Std. Moldboard Corner Cut (per side)	\$	195.45
3.16	Cushion valve for scraper reverse cylinders- installed	\$	388.75
3.17	Accumulator system for constant down pressure, installed	\$	2,094.07
3.18	Constant down pressure - includes counterbalance block dual pressure limiter block, and down side relief and float (electric sys.'s)	\$	1,285.44
3.19	Automatic Reverse Raise Air Kit for Underbody Scraper Application (cable type controls)	\$	1,138.32
3.20	controls)	\$	875.21
3.21	controls)	\$	560.57
3.22	Add for moving battery box for proper scraper install	\$	515.46
3.23	Add for moving air tank(s) for proper scraper install - per air tank	\$	341.49
3.24	Add for moving fuel tank up & out for proper scraper install	\$	560.57
3.25	Extended hanger plates for 4 x 4 application (or higher than normal truck frame heights)	\$	304.98
	Cost per loaded mile for pickup and or delivery of vehicle (if applicable):	\$	5.60
	Delivery Starting Point City, State, & Zip:	N15921 Schubert Rd., Galesville, WI 54630	
	Body Shop Rate	\$	120.00
	Mechanic Shop Rate	\$	120.00

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Email Address:	<b>donnie@universaltruckequipment.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
3.0	Underbody Plow, Make and Model	<b>Universal, Underbody Fixed Angle Scraper, model UBFS-10x20</b>
	Moldboard Description	<b>20" height, 5/8" thick, 10' length. Primed and painted one color (std. orange or black)</b>
	Moldboard Cutting Edge Description	<b>Two piece 1/2" x 6" flame hardened</b>
	Moldboard Hydraulic Cylinder Description	<b>(1) 3" double acting cylinder w/ 1-1/2" nitrited rod</b>
	Moldboard maximum PSI operating pressure	<b>500 PSI</b>
	Circle Drive Description	<b>not available w/ fixed scraper (non-reversible)</b>
	Circle Drive Hydraulic Cylinder description	<b>not available w/ fixed scraper (non-reversible)</b>
	Warranty Information	<b>One Year Warranty, parts and labor</b>
	Volume Discounts	<b>N/A</b>
	<b>TOTAL PRICE</b>	<b>\$ 8,847.00</b>
	<b>Description</b>	<b>Answer</b>
3.01	Installation cost of underbody plow Include Parts & Labor	<b>\$ 4,755.15</b>
3.02	Paint the last 12" to 18" on each end of the moldboard std. orange	<b>\$ 277.06</b>
3.03	Std. UTE Orange painted scraper in lieu of std. black (All Scraper Models & Sizes) (#IG4241040)	<b>\$ 590.64</b>
3.04	1" moldboard thickness in lieu of 5/8" (10'/11'/12')	<b>\$ 1,382.09</b>
3.05	11' moldboard length in lieu of 10' length	<b>\$ 85.91</b>
3.06	12' moldboard length in lieu of 10' length	<b>\$ 304.98</b>
3.07	Accumulator system for constant down pressure, installed	<b>\$ 2,094.07</b>
3.08	7/8" x 5" carbide cutting edge in lieu of std. (per ft.)	<b>\$ 96.65</b>
3.09	ft.)	<b>\$ 136.38</b>

3.10	Delete std. cutting edge blade (No Cutting Edge Blade Provided)	\$	(150.34)
3.11	Bolt-On Type Hinge Plates ilo std. weld-on hinge plates	\$	801.12
3.12	Bolt-On Cylinder Pivots ilo std. weld-on pivots (20" Moldboard Only)	\$	649.70
3.13	Dual actuating cylinders with mounting table, 16" moldboard height, and 1" thick moldboard in lieu of single actuating cylinder, 20" moldboard height, and 5/8" thick moldboard	\$	1,406.79
3.14	Dual actuating cylinders with mounting table, 18" moldboard height, and 1" thick moldboard in lieu of single actuating cylinder, 20" moldboard height, and 5/8" thick moldboard	\$	1,713.92
3.15	Automatic Reverse Raise Air Kit for Underbody Scraper Application (cable type controls)	\$	1,138.32
3.16	Automatic Reverse Raise Air Kit for Underbody Scraper Application (5100EX electric type controls)	\$	875.21
3.17	Automatic Reverse Raise Air Kit for Underbody Scraper Application (6100 electric type controls)	\$	560.57
3.18	18" moldboard in lieu of 20" moldboard (UBFS) (Same Price)	\$	-
3.19	16" moldboard in lieu of 20" moldboard (UBFS) (Deduct)	\$	(143.90)
3.20	Add for moving battery box for proper scraper install	\$	515.46
3.21	Add for moving air tank(s) for proper scraper install - per air tank	\$	341.49
3.22	Add for moving fuel tank up & out for proper scraper install	\$	560.57
3.23	Std. UTE serrated type step on drivers side top of moldboard	\$	173.97
3.24	Extended hanger plates for 4 x 4 application (or higher than normal truck frame heights)	\$	304.98
3.25	12" Bolt-On Extension (For Passenger Side), installed	\$	1,680.63
3.26	Std. Moldboard Corner Cut (per side)	\$	195.45
3.27	Constant down pressure - includes counterbalance block dual pressure limiter block, and down side relief and float (electric sys.'s)	\$	1,285.44
	applicable):	\$	5.60
	Delivery Starting Point City, State, & Zip:	N15921 Schubert Rd., Galesville, WI 54630	
	Body Shop Rate	\$	120.00
	Mechanic Shop Rate	\$	120.00

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Email Address:	<b>donnaie@universaltruckequipment.com</b>	
Item #	Information Requested	Answer
3.0	Underbody Plow, Make and Model	<b>Universal, Underbody Reversible Scraper, model UBRS-FM-11</b>
	Moldboard Description	<b>Two piece "Folding Moldboard" moldboard is 1/2" x 10" upper &amp; 3/4" x 9" lower x 11' in length, middle board is 1/2" x 6" x 11'</b>
	Moldboard Cutting Edge Description	<b>Two piece 1/2" x 6" double beveled steel</b>
	Moldboard Hydraulic Cylinder Description	<b>rods</b>
	Moldboard maximum PSI operating pressure	<b>500 PSI</b>
	Circle Drive Description	<b>1" solid circle (one piece design)</b>
	Circle Drive Hydraulic Cylinder description	<b>Two (2) 4" swing cylinders w/ 2" nitrated rods</b>
	Warranty Information	<b>One Year Warranty, parts and labor</b>
	Volume Discounts	<b>N/A</b>
	<b>TOTAL PRICE</b>	<b>\$ 15,003.00</b>
	Description	Answer
3.01	Installation cost of underbody plow Include Parts & Labor	<b>\$ 5,721.65</b>
3.02	Paint the last 12" to 18" on each end of the moldboard std. orange	<b>\$ 277.06</b>
3.03	Std. UTE Orange painted scraper in lieu of std. black (All Scraper Models & Sizes) (#IG4241040)	<b>\$ 637.89</b>
3.04	12' moldboard length in lieu of 11' length	<b>\$ 187.93</b>
3.05	10' moldboard length in lieu of 11' length (same price)	<b>\$ -</b>
3.06	7/8" x 5" carbide cutting edge in lieu of std. (per ft.)	<b>\$ 96.65</b>
3.7	7/8" x 5" Sabre Armoured carbide cutting edge in lieu of std. (per ft.)	<b>\$ 136.38</b>
3.8	Delete std. cutting edge blade (No Cutting Edge Blade Provided)	<b>\$ (150.34)</b>
3.9	Cushion valve for scraper reverse cylinders- installed	<b>\$ 388.75</b>
3.10	Accumulator system for constant down pressure, installed	<b>\$ 2,094.07</b>
3.11	Constant down pressure - includes counterbalance block dual pressure limiter block, and down side relief and float (electric sys.'s)	<b>\$ 1,285.44</b>
3.12	Automatic Reverse Raise Air Kit for Underbody Scraper Application (cable type controls)	<b>\$ 1,138.32</b>
3.13	Automatic Reverse Raise Air Kit for Underbody Scraper Application (5100EX electric type controls)	<b>\$ 875.21</b>

3.14	Automatic Reverse Raise Air Kit for Underbody Scraper Application (6100 electric type controls)	\$	<b>560.57</b>
3.15	Add for moving battery box for proper scraper install	\$	<b>515.46</b>
3.16	Add for moving air tank(s) for proper scraper install - per air tank	\$	<b>341.49</b>
3.17	Add for moving fuel tank up & out for proper scraper install	\$	<b>560.57</b>
3.18	Extended hanger plates for 4 x 4 application (or higher than normal truck frame heights)	\$	<b>304.98</b>
	Cost per loaded mile for pickup and or delivery of vehicle (if applicable):	\$	<b>5.60</b>
	Delivery Starting Point City, State, & Zip:	<b>N15921 Schubert Rd., Galesville, WI 54630</b>	
	Body Shop Rate	\$	<b>120.00</b>
	Mechanic Shop Rate	\$	<b>120.00</b>