

Price quote for:	<b>2.0 PRICE SCHEDULE BOX HOIST</b>	
Vendor Name:	<b>KOENIG &amp; SONS EQUIPMENT</b>	
Contact Person:	<b>JAKE KOENIG</b>	
Street Address:	<b>1384 SYLVAN STREET</b>	
City, State, Zip:	<b>ST PAUL, MN 55117</b>	
Phone #:	<b>651-769-0770</b>	
Toll Free #:	<b>800-856-8738</b>	
Fax #:	<b>651-769-1196</b>	
Email Address:	<a href="mailto:jkoenig@koenigandsons.com">jkoenig@koenigandsons.com</a>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
2.0	Box Hoist Make and Model	PALFINGER HAS 200
	Class & Type	HOOKLIFT SYSTEM, SINGLE PIVOT
	Rated Capacity	20,000 LBS
	Maximum PSI Operating Pressure	2,900 PSI
	Cylinder Bore & Stroke	VARIES, VARIES
	Piston Rod Diameter & Description	DOUBLE ACTING, DOUBLE ACTING
	Sub-Frame Construction	RECT. TUBE FRAME, A500 STEEL
	Is Installation included in Price?	<b>Yes___ or No_X__</b>
	Warranty Information	1 YEAR HYDRAULIC 3 YEAR STRUCTURAL
*200S will handle 12-14' containers, 200M 14-16' containers, 200L 14-16', 54" hook height		
	List Volume Discounts	N/A
	<b>Stainless Steel option</b>	N/A
	<b>PALFINGER HAS 200S (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 22,115.00
	<b>PALFINGER HAS 200M (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 22,115.00
	<b>PALFINGER HAS 200L (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 22,115.00
	<b>TOTAL PRICE:</b>	
<b>Options</b>		
	2.1. Installation of hoist only	\$ 4,872.00
	2.2. Hydraulic system: hydraulic oil pump, valve, tank & hoses	\$ 3,544.00
	2.3. Air Shift PTO for manual transmission	\$ 1,686.00
	2.4. Hot shift PTO for automatic transmission	\$ 2,872.00
	2.5. Aluminum single axle diamond plate fenders with steel brackets	\$ 1,750.00
	2.6. Poly single axle fenders with steel brackets	\$ 1,350.00
	2.7. ICC steel bumper with recessed LED lights and mud flaps	\$ 1,350.00
	2.8. Paint hoist black	\$ 3,633.00
	2.9. 12' to 14' skid with 54" or 61.75" hook height	\$ 5,117.00
	2.10. 16" to 18' skid with 54" or 61.75" hook height	\$ 5,633.00
	2.11. 20' to 22' skid with 54" or 61.75" hook height	\$ 6,698.00
	Cost per Loaded Mile for Delivery of Hoist	\$ 3.25
	Delivery Starting Point City, State, & Zip:	St Paul, MN 55117
	Body Shop Rate	\$ 148.00
	Mechanic Shop Rate	\$ 148.00

Price quote for:	<b>2.1 PRICE SCHEDULE BOX HOIST</b>	
Vendor Name:	<b>KOENIG &amp; SONS EQUIPMENT</b>	
Contact Person:	<b>JAKE KOENIG</b>	
Street Address:	<b>1384 SYLVAN STREET</b>	
P.O. Box:		
City, State, Zip:	<b>ST PAUL, MN 55117</b>	
Phone #:	<b>651-769-0770</b>	
Toll Free #:	<b>800-856-8738</b>	
Fax #:	<b>651-769-1196</b>	
Email Address:	<a href="mailto:jkoenig@koenigandsons.com">jkoenig@koenigandsons.com</a>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
2.0	Box Hoist Make and Model	PALFINGER PHT160
	Class & Type	HOOKLIFT SYSTEM, DUAL PIVOT
	Rated Capacity	16,000 LBS
	Maximum PSI Operating Pressure	4,495 PSI
	Cylinder Bore & Stroke	VARIABLES, VARIABLES
	Piston Rod Diameter & Description	DOUBLE ACTING, DOUBLE ACTING
	Sub-Frame Construction	"Z" Frame, Grade 50 Steel
	Is Installation included in Price?	<b>Yes___ or No_X__</b>
	Warranty Information	1 YEAR HYDRAULIC 3 YEAR STRUCTURAL
*T12S will handle 10-12' containers, T12L 12-14' containers, 36" hook height		
	List Volume Discounts	N/A
	<b>Stainless Steel option</b>	N/A
	<b>PALFINGER HT160S (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 30,610.00
	<b>PALFINGER HT160L (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 30,610.00
	<b>TOTAL PRICE:</b>	
<b>Options</b>		
	2.1. Installation of hoist only	\$ 5,129.00
	2.2. Hydraulic system: hydraulic oil pump, valve, tank & hoses	\$ 3,731.00
	2.3. Air Shift PTO for manual transmission	\$ 1,775.00
	2.4. Hot shift PTO for automatic transmission	\$ 3,024.00
	2.5. Aluminum single axle diamond plate fenders with steel brackets	\$ 1,843.00
	2.6. Poly single axle fenders with steel brackets	\$ 1,422.00
	2.7. ICC steel bumper with recessed LED lights and mud flaps	\$ 1,422.00
	2.8. Paint hoist black	\$ 3,825.00
	2.9. 12' to 14' skid with 54" or 61.75" hook height	\$ 6,587.00
	2.10. 16" to 18' skid with 54" or 61.75" hook height	\$ 7,776.00
	2.11. 20' to 22' skid with 54" or 61.75" hook height	\$ 7,776.00
	Cost per Loaded Mile for Delivery of Hoist	\$ 4.25
	Delivery Starting Point City, State, & Zip:	St Paul, MN 55117
	Body Shop Rate	\$ 156.00
	Mechanic Shop Rate	\$ 156.00

Price quote for:	<b>2.2 PRICE SCHEDULE BOX HOIST</b>	
Vendor Name:	<b>KOENIG &amp; SONS EQUIPMENT</b>	
Contact Person:	<b>JAKE KOENIG</b>	
Street Address:	<b>1384 SYLVAN STREET</b>	
P.O. Box:		
City, State, Zip:	<b>ST PAUL, MN 55117</b>	
Phone #:	<b>651-769-0770</b>	
Toll Free #:	<b>800-856-8738</b>	
Fax #:	<b>651-769-1196</b>	
Email Address:	<a href="mailto:jkoenig@koenigandsons.com">jkoenig@koenigandsons.com</a>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
2.0	Box Hoist Make and Model	PALFINGER T29
	Class & Type	HOOKLIFT SYSTEM, DUAL PIVOT
	Rated Capacity	29,000 LBS
	Maximum PSI Operating Pressure	4,495 PSI
	Cylinder Bore & Stroke	VARIABLES, VARIABLES
	Piston Rod Diameter & Description	DOUBLE ACTING, DOUBLE ACTING
	Sub-Frame Construction	"Z" Frame, Grade 50 Steel
	Is Installation included in Price?	<b>Yes ___ or No_X___</b>
	Warranty Information	1 YEAR HYDRAULIC 3 YEAR STRUCTURAL
*T29S will handle 11-14' containers, T24M 12-16' containers, T24L 16-18', 54" hook height		
	List Volume Discounts	N/A
	<b>Stainless Steel option</b>	N/A
	<b>PALFINGER T29S (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 38,255.00
	<b>PALFINGER T29M (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 38,255.00
	<b>PALFINGER T29L (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 38,255.00
	<b>TOTAL PRICE:</b>	
<b>Options</b>		
	2.1. Installation of hoist only	\$ 5,129.00
	2.2. Hydraulic system: hydraulic oil pump, valve, tank & hoses	\$ 3,731.00
	2.3. Air Shift PTO for manual transmission	\$ 1,775.00
	2.4. Hot shift PTO for automatic transmission	\$ 3,024.00
	2.5. Aluminum single axle diamond plate fenders with steel brackets	\$ 1,843.00
	2.6. Poly single axle fenders with steel brackets	\$ 1,422.00
	2.7. ICC steel bumper with recessed LED lights and mud flaps	\$ 1,422.00
	2.8. Paint hoist black	\$ 3,825.00
	2.9. 12' to 14' skid with 54" or 61.75" hook height	\$ 6,587.00
	2.10. 16" to 18' skid with 54" or 61.75" hook height	\$ 7,776.00
	2.11. 20' to 22' skid with 54" or 61.75" hook height	\$ 7,776.00
	Cost per Loaded Mile for Delivery of Hoist	\$ 4.25
	Delivery Starting Point City, State, & Zip:	St Paul, MN 55117
	Body Shop Rate	\$ 156.00
	Mechanic Shop Rate	\$ 156.00

Price quote for:	<b>2.3 PRICE SCHEDULE BOX HOIST</b>	
Vendor Name:	<b>KOENIG &amp; SONS EQUIPMENT</b>	
Contact Person:	<b>JAKE KOENIG</b>	
Street Address:	<b>1384 SYLVAN STREET</b>	
P.O. Box:		
City, State, Zip:	<b>ST PAUL, MN 55117</b>	
Phone #:	<b>651-769-0770</b>	
Toll Free #:	<b>800-856-8738</b>	
Fax #:	<b>651-769-1196</b>	
Email Address:	<a href="mailto:jkoenig@koenigandsons.com">jkoenig@koenigandsons.com</a>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
2.0	Box Hoist Make and Model	PALFINGER T40
	Class & Type	HOOKLIFT SYSTEM, DUAL PIVOT
	Rated Capacity	40,000 LBS
	Maximum PSI Operating Pressure	4,495 PSI
	Cylinder Bore & Stroke	VARIES, VARIES
	Piston Rod Diameter & Description	DOUBLE ACTING, DOUBLE ACTING
	Sub-Frame Construction	"Z" Frame, Grade 50 Steel
	Is Installation included in Price?	<b>Yes___ or No_X__</b>
	Warranty Information	1 YEAR HYDRAULIC 3 YEAR STRUCTURAL
*T40S will handle 14-18' containers, T40L 16-22' containers, 54" & 61.75" hook height		
	List Volume Discounts	N/A
	<b>Stainless Steel option</b>	N/A
	<b>PALFINGER T40S (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 47,024.00
	<b>PALFINGER T40L (LESS HYDRAULICS) TOTAL PRICE:</b>	\$ 47,024.00
	<b>TOTAL PRICE:</b>	
<b>Options</b>		
	2.1. Installation of hoist only	\$ 5,129.00
	2.2. Hydraulic system: hydraulic oil pump, valve, tank & hoses	\$ 3,731.00
	2.3. Air Shift PTO for manual transmission	\$ 1,775.00
	2.4. Hot shift PTO for automatic transmission	\$ 3,024.00
	2.5. Steel diamond plate tandem fenders with steel brackets	\$ 3,270.00
	2.6. Poly tandem axle fenders with steel brackets	\$ 3,270.00
	2.7. ICC steel bumper with recessed LED lights and mud flaps	\$ 1,422.00
	2.8. Paint hoist black	\$ 3,825.00
	2.9. 12' to 14' skid with 54" or 61.75" hook height	\$ 6,587.00
	2.10. 16" to 18" skid with 54" or 61.75" hook height	\$ 7,776.00
	2.11. 20' to 22' skid with 54" or 61.75" hook height	\$ 7,776.00
	Cost per Loaded Mile for Delivery of Hoist	\$ 4.25
	Delivery Starting Point City, State, & Zip:	St Paul, MN 55117
	Body Shop Rate	\$ 156.00
	Mechanic Shop Rate	\$ 156.00

Price quote for:	<b>2.4 PRICE SCHEDULE BOX HOIST</b>	
Vendor Name:	<b>KOENIG &amp; SONS EQUIPMENT</b>	
Contact Person:	<b>JAKE KOENIG</b>	
Street Address:	<b>1384 SYLVAN STREET</b>	
P.O. Box:		
City, State, Zip:	<b>ST PAUL, MN 55117</b>	
Phone #:	<b>651-769-0770</b>	
Toll Free #:	<b>800-856-8738</b>	
Fax #:	<b>651-769-1196</b>	
Email Address:	<a href="mailto:jkoenig@koenigandsons.com">jkoenig@koenigandsons.com</a>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
2.0	Box Hoist Make and Model	PALFINGER T50
	Class & Type	HOOKLIFT SYSTEM, DUAL PIVOT
	Rated Capacity	50,000 LBS
	Maximum PSI Operating Pressure	4,495 PSI
	Cylinder Bore & Stroke	VARIES, VARIES
	Piston Rod Diameter & Description	DOUBLE ACTING, DOUBLE ACTING
	Sub-Frame Construction	"Z" Frame, Grade 50 Steel
	Is Installation included in Price?	<b>Yes___ or No_X__</b>
	Warranty Information	1 YEAR HYDRAULIC 3 YEAR STRUCTURAL
*This hoist requires CT of 185-205", 16-22' containers, 54" & 61.75" hook height		
	List Volume Discounts	N/A
	<b>Stainless Steel option</b>	N/A
	<b>PALFINGER T50 (LESS HYDRAULICS) TOTAL PRICE:</b>	\$53,040
	<b>TOTAL PRICE:</b>	
<b>Options</b>		
	2.1. Installation of hoist only	\$ 5,129.00
	2.2. Hydraulic system: hydraulic oil pump, valve, tank & hoses	\$ 3,731.00
	2.3. Air Shift PTO for manual transmission	\$ 1,775.00
	2.4. Hot shift PTO for automatic transmission	\$ 3,024.00
	2.5. Steel diamond plate tandem fenders with steel brackets	\$ 3,270.00
	2.6. Poly tandem axle fenders with steel brackets	\$ 3,270.00
	2.7. ICC steel bumper with recessed LED lights and mud flaps	\$ 1,422.00
	2.8. Paint hoist black	\$ 3,825.00
	2.9. 12' to 14' skid with 54" or 61.75" hook height	\$ 6,587.00
	2.10. 16" to 18' skid with 54" or 61.75" hook height	\$ 7,776.00
	2.11. 20' to 22' skid with 54" or 61.75" hook height	\$ 7,776.00
	Cost per Loaded Mile for Delivery of Hoist	4.25
	Delivery Starting Point City, State, & Zip:	St Paul, MN 55117
	Body Shop Rate	\$156.00
	Mechanic Shop Rate	\$156.00