

Price quote for:	<b>3.0 Exhibit D PRICE SCHEDULE UNDERBODY PLOW</b>	
Vendor Name:	<b>Bert's Truck Equipment of Moorhead, Inc</b>	
Contact Person:	<b>Jim McLaughlin</b>	
Street Address:	<b>3804 Hwy 75 North</b>	
P.O. Box:	<b>PO Box 336</b>	
City, State, Zip:	<b>Moorhead, MN 56560</b>	
Phone #:	<b>218-233-8681</b>	
Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
3.0	Underbody Plow, Make and Model	Falls Icebreaker "IB" Series, Fixed angle Underbody Plow & Falls "IBR" Reversible Underbody Scrapers
	Moldboard Description	1" x 15-20", 17" radius
	Moldboard Cutting Edge Description	2 ½" DBC cutting edges
	Moldboard Hydraulic Cylinder Description	Accumulator
	Moldboard maximum PSI operating pressure	500 PSI
	Circle Drive Description	Standard Falls Mounting
	Circle Drive Hydraulic Cylinder description	Standard Falls Hydraulic Cylinders
	Warranty Information	Two years From In-service Date
	List Volume Discounts	See Schedule Below
	10 to 20 Units deduct	2%
	20+ Units deduct	3%
	Does not apply to Installtion (unit only)	
	<b>TOTAL PRICE</b>	See Price Schedule Below
IB-10A	<b>10' fixed scraper 1" molboard</b>	\$ 8,551.00
IB-11A	<b>11' fixed scraper 1" molboard</b>	\$ 9,022.00
IBR-10A	<b>10' reversible scraper</b>	\$ 13,644.00
IBR-11A	<b>11' reversible scraper</b>	\$ 14,089.00
IBR-9-11A	<b>MN DOT 9' Reversible Scraper with LH-RH 12" bolt on extensions</b>	\$ 17,550.00
	<b>dual lift cylinders fixed only</b>	\$ 1,945.00
CE-Delete	<b>delete cutting edge</b>	\$ (100.00)
	<b>1' bolt on extension fixed only</b>	\$ 1,529.00
	<b>Description</b>	<b>Answer</b>
3.1	Installation of Underbody Plow	\$ 2,555.00
3.2	<b>Underbody Plow Options</b>	
3.3		See Above
3.4		\$
	Cost per Loaded Mile for Delivery of Underbody Plow	\$ 3.50
	Delivery Starting Point City, State, & Zip:	
	<b>Moorhad Mn 56560 or Little Falls MN</b>	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00