

Price quote for:	<b>11.0 PRICE SCHEDULE ANTI-ICING</b>	
Vendor Name:	<b>Bert's Truck Equipment of Moorhead, Inc</b>	
Contact Person:	<b>Jim McLaughlin</b>	
Street Address:	<b>3804 Hwy 75 North</b>	
P.O. Box:	<b>PO Box 336</b>	
City, State, Zip:	<b>Moorhead, MN 56560</b>	
Phone #:	<b>218-233-8681</b>	
Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
Item #	Information Requested	Answer
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI200-
	Size of Tank & Configuration	200 Gal. Low-profile rectangular
	Tank Baffle Description	Molded-in Baffles
	Manhole Size	7"
	Skid Plate & Tank Strap Description	Galvanized steel with Nylon
	Size Truck Intended For? (Single or Tandem)	Single <input checked="" type="checkbox"/> Tandem _____
	Installation Method of Tank? (Backed into or Set on Chassis)	Backed into _____ Set on Chassis <input checked="" type="checkbox"/>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	90 @ 40 PSI
	Type of Pump	Centrifugal w/Honda Engine
	How is Pump Powered? Describe Power Unit.	Honda GX160 Gas Engine
	Does it include controls?	Yes <input checked="" type="checkbox"/> or No _____
	Control Description	In-Cab On/Off
	Is it Ground Speed Orientated?	No (see options)
	Can it be filled with Sprayer Pump from Control Panel?	Yes <input checked="" type="checkbox"/> or No _____
	Tank Warranty	3 years

	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 6,803.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1</b>	<b>Anti-icing Options:</b>	
11	Add ground speed control with 5100ex 1F controller.	\$ 3,048.00
11.1	2 Lane Plumbing/Spray bar Package	\$ 739.00
11.2	3 Lane Plumbing/Spray bar Package	\$ 1,503.00
11.4	GPS Speed Sensor	\$ 576.00
11.5	Spring Rewind Hose Reel (50' of 1/2" hose)	\$ 1,133.00
11.6	Spring Rewind Hose Reel (100' of 1/2" hose)	\$ 1,629.00
11.7	Electric Start Option for Gas Engine	\$ 977.00
11.8	86 GPM Hydraulic motor	\$ 208.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Moorhead Mn or Alexandrai Mn	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

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Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
Item #	Information Requested	Answer
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI305-DAS/SC
	Size of Tank & Configuration	305 Gal. Low-profile pickup
	Tank Baffle Description	Molded-in Baffles
	Manhole Size	7"
	Skid Plate & Tank Strap Description	Galvanized steel with Nylon
	Size Truck Intended For? (Single or Tandem)	Single <input checked="" type="checkbox"/> Tandem _____
	Installation Method of Tank? (Backed into or Set on Chassis)	Backed into _____ Set on Chassis <input checked="" type="checkbox"/>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Control)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	90 @ 40 PSI
	Type of Pump	Centrifugal w/Honda Engine
	How is Pump Powered? Describe Power Unit.	Honda GX160 Gas Engine
	Does it include controls?	Yes <input checked="" type="checkbox"/> or No _____
	Control Description	In-Cab On/Off
	Is it Ground Speed Orientated?	No (see options)
	Can it be filled with Sprayer Pump from Control Panel?	Yes <input checked="" type="checkbox"/> or No _____
	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 7,370.00</b>

	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1 Anti-icing Options:</b>		
11	Add ground speed control with 5100ex 1F controller.	\$ 3,048.00
11.1	2 Lane Plumbing/Spray bar Package	\$ 739.00
11.2	3 Lane Plumbing/Spray bar Package	\$ 1,503.00
11.4	GPS Speed Sensor	\$ 576.00
11.5	Spring Rewind Hose Reel (50' of 1/2" hose)	\$ 1,133.00
11.6	Spring Rewind Hose Reel (100' of 1/2" hose)	\$ 1,629.00
11.7	Electric Start Option for Gas Engine	\$ 977.00
11.8	86 GPM Hydraulic motor	\$ 208.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

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Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
Item #	Information Requested	Answer
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI400-
	Size of Tank & Configuration	400 Gal. Low-profile rectangular
	Tank Baffle Description	Molded-in Baffles
	Manhole Size	16"
	Skid Plate & Tank Strap Description	Galvanized steel with Nylon
	Size Truck Intended For? (Single or Tandem)	Single <input checked="" type="checkbox"/> Tandem _____
	Installation Method of Tank? (Backed into or Set on Chassis)	Backed into _____ Set on Chassis <input checked="" type="checkbox"/>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	90 @ 40 PSI
	Type of Pump	Centrifugal w/Honda Engine
	How is Pump Powered? Describe Power Unit.	Honda GX160 Gas Engine
	Does it include controls?	Yes <input checked="" type="checkbox"/> or No _____
	Control Description	In-Cab On/Off
	Is it Ground Speed Orientated?	No (see options)
	Can it be filled with Sprayer Pump from Control Panel?	Yes <input checked="" type="checkbox"/> or No _____
	Tank Warranty	3 years

	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 8,091.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11</b>	Add ground speed control with 5100ex 1F controller.	\$ 3,048.00
<b>11.1</b>	2 Lane Plumbing/Spray bar Package	\$ 739.00
<b>11.2</b>	3 Lane Plumbing/Spray bar Package	\$ 1,503.00
<b>11.4</b>	GPS Speed Sensor	\$ 576.00
<b>11.5</b>	Spring Rewind Hose Reel (50' of ½" hose)	\$ 1,133.00
<b>11.6</b>	Spring Rewind Hose Reel (100' of ½" hose)	\$ 1,629.00
<b>11.7</b>	Electric Start Option for Gas Engine	\$ 977.00
<b>11.8</b>	Tank Tamer® Ball Baffle System	\$ 727.00
<b>11.9</b>	86 GPM Hydraulic motor	\$ 208.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

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Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI500-
	Size of Tank & Configuration	535 Gal. Elliptical leg tank
	Tank Baffle Description	Molded-in Baffles
	Manhole Size	16"
	Skid Plate & Tank Strap Description	Galvanized steel with Nylon
	Size Truck Intended For? (Single or Tandem)	Single <input checked="" type="checkbox"/> Tandem_____
	Installation Method of Tank? (Backed into or Set on Chassis)	Backed into_____ Set on Chassis <input checked="" type="checkbox"/>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	90 @ 40 PSI
	Type of Pump	Centrifugal w/Honda Engine
	How is Pump Powered? Describe Power Unit.	Honda GX160 Gas Engine
	Does it include controls?	Yes <input checked="" type="checkbox"/> or No_____
	Control Description	In-Cab On/Off
	Is it Ground Speed Orientated?	No (see options)
	Can it be filled with Sprayer Pump from Control Panel?	Yes <input checked="" type="checkbox"/> or No_____
	Tank Warranty	3 years

	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 8,111.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.0</b>	-Add ground speed control with 5100ex 1F controller.	\$ 3,048.00
<b>11.1</b>	-2 Lane Plumbing/Spray bar Package	\$ 739.00
<b>11.2</b>	-3 Lane Plumbing/Spray bar Package	\$ 1,503.00
<b>11.4</b>	-GPS Speed Sensor	\$ 576.00
<b>11.5</b>	-Spring Rewind Hose Reel (50' of 1/2" hose)	\$ 1,133.00
<b>11.6</b>	-Spring Rewind Hose Reel (100' of 1/2" hose)	\$ 1,629.00
<b>11.7</b>	-Electric Start Option for Gas Engine	\$ 977.00
<b>11.8</b>	-Tank Tamer® Ball Baffle System	\$ 993.00
<b>11.9</b>	-86 GPM Hydraulic motor	\$ 208.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00



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Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
11.0	Anti-Icing, Make & Model	VariTech Ind.LDS AI925-DAS
	Size of Tank & Configuration	925 Gal. Elliptical leg tank
	Tank Baffle Description	See Options
	Manhole Size	16"
	Skid Plate & Tank Strap Description	GALVANIZED steel with Hoops
	Size Truck Intended For? (Single or Tandem)	Single <input checked="" type="checkbox"/> Tandem _____
	Installation Method of Tank? (Backed into or Set on Chassis)	Backed into (optinal) <input type="checkbox"/> Set on Chassis <input checked="" type="checkbox"/>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @1500PSI
	Does it include controls?	No (see options)
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	Yes <input checked="" type="checkbox"/> or No _____

	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 11,374.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1</b>	-VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
<b>11.2</b>	-3 Lane Switch pkg/ for use with existing controller	\$ 550.00
<b>11.3</b>	-1 Lane Spray Bar (Stainless Steel)	\$ 778.00
<b>11.4</b>	-3 Lane Plumbing Package	\$ 2,467.00
<b>11.5</b>	-3 Lane Spray Bar Package (PVC)	\$ 864.00
<b>11.6</b>	-3 Lane Spray Bar Package (Stainless Steel)	\$ 1,365.00
<b>11.7</b>	-Galvanized Free-Standing Leg option for Frame	\$ 1,697.00
<b>11.8</b>	-Tank Tamer® Ball Baffle System	\$ 1,720.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

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Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
11.0	Anti-Icing, Make & Model	VariTech Ind.LDS AI1035-DAS
	Size of Tank & Configuration	1035 Gal. Elliptical leg tank
	Tank Baffle Description	See Options
	Manhole Size	16"
	Skid Plate & Tank Strap Description	GALVANIZED steel with Hoops
	Size Truck Intended For? (Single or Tandem)	<b>Single X Tandem_____</b>
	Installation Method of Tank? (Backed into or Set on Chassis)	<b>Backed into (optinal) Set on Chassis X</b>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @ 1500PSI
	Does it include controls?	<b>No (see options)</b>
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	<b>Yes X or No_____</b>

	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 11,995.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1</b>	-VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
<b>11.2</b>	-3 Lane Switch pkg/ for use with existing controller	\$ 550.00
<b>11.3</b>	-1 Lane Spray Bar (Stainless Steel)	\$ 778.00
<b>11.4</b>	-3 Lane Plumbing Package	\$ 2,467.00
<b>11.5</b>	-3 Lane Spray Bar Package (PVC)	\$ 864.00
<b>11.6</b>	-3 Lane Spray Bar Package (Stainless Steel)	\$ 1,365.00
<b>11.7</b>	-Galvanized Free-Standing Leg option for Frame	\$ 1,697.00
<b>11.8</b>	-Tank Tamer® Ball Baffle System	\$ 1,937.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

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Email Address:	<b>jimmc@bertsonline.com</b>	
Item #	Information Requested	Answer
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI1300-DAS
	Size of Tank & Configuration	1325 Gal. Elliptical leg tank
	Tank Baffle Description	See Options
	Manhole Size	16"
	Skid Plate & Tank Strap Description	GALVANIZED steel with Hoops
	Size Truck Intended For? (Single or Tandem)	<b>Single X Tandem X</b>
	Installation Method of Tank? (Backed into or Set on Chassis)	<b>Backed into (optional) Set on Chassis X</b>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Control)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @ 1500PSI
	Does it include controls?	<b>No (see options)</b>
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	<b>Yes X or No ____</b>

	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 13,285.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1</b>	-VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
<b>11.2</b>	-3 Lane Switch pkg/ for use with existing controller	\$ 550.00
<b>11.3</b>	-1 Lane Spray Bar (Stainless Steel)	\$ 778.00
<b>11.4</b>	-3 Lane Plumbing Package	\$ 2,467.00
<b>11.5</b>	-3 Lane Spray Bar Package (PVC)	\$ 864.00
<b>11.6</b>	-3 Lane Spray Bar Package (Stainless Steel)	\$ 1,365.00
<b>11.7</b>	-Galvanized Free-Standing Leg option for Frame	\$ 1,697.00
<b>11.8</b>	-Tank Tamer® Ball Baffle System	\$ 2,422.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

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<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI1620-DAS
	Size of Tank & Configuration	1635 Gal. Elliptical leg tank
	Tank Baffle Description	See Options
	Manhole Size	16"
	Skid Plate & Tank Strap Description	GALVANIZED steel with Hoops
	Size Truck Intended For? (Single or Tandem)	Single___ Tandem <b>X</b>
	Installation Method of Tank? (Backed into or Set on Chassis)	<b>Backed into (optinal) Set on Chassis X</b>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @ 1500PSI
	Does it include controls?	<b>No (see options)</b>
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	<b>Yes X or No___</b>

	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 15,562.00</b>
	<b>Description</b>	<b>Answer</b>
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1</b>	-VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
<b>11.2</b>	-3 Lane Switch pkg/ for use with existing controller	\$ 550.00
<b>11.3</b>	-1 Lane Spray Bar (Stainless Steel)	\$ 778.00
<b>11.4</b>	-3 Lane Plumbing Package	\$ 2,467.00
<b>11.5</b>	-3 Lane Spray Bar Package (PVC)	\$ 864.00
<b>11.6</b>	-3 Lane Spray Bar Package (Stainless Steel)	\$ 1,365.00
<b>11.7</b>	-Galvanized Free-Standing Leg option for Frame	\$ 1,697.00
<b>11.8</b>	-Tank Tamer® Ball Baffle System	\$ 3,027.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00



Price quote for:	<b>11.0 PRICE SCHEDULE ANTI-ICING</b>	
Vendor Name:	<b>Bert's Truck Equipment of Moorhead, Inc</b>	
Contact Person:	<b>Jim McLaughlin</b>	
Street Address:	<b>3804 Hwy 75 North</b>	
P.O. Box:	<b>PO Box 336</b>	
City, State, Zip:	<b>Moorhead, MN 56560</b>	
Phone #:	<b>218-233-8681</b>	
Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI1850-DAS
	Size of Tank & Configuration	1850 Gal. Elliptical leg tank
	Tank Baffle Description	See Options
	Manhole Size	16"
	Skid Plate & Tank Strap Description	GALVANIZED steel with Hoops
	Size Truck Intended For? (Single or Tandem)	Single___ Tandem X
	Installation Method of Tank? (Backed into or Set on Chassis)	Backed into (optinal) Set on Chassis X
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @ 1500PSI
	Does it include controls?	No (see options)
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	Yes X or No___

	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 15,943.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1</b>	-VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
<b>11.2</b>	-3 Lane Switch pkg/ for use with existing controller	\$ 550.00
<b>11.3</b>	-1 Lane Spray Bar (Stainless Steel)	\$ 778.00
<b>11.4</b>	-3 Lane Plumbing Package	\$ 2,467.00
<b>11.5</b>	-3 Lane Spray Bar Package (PVC)	\$ 864.00
<b>11.6</b>	-3 Lane Spray Bar Package (Stainless Steel)	\$ 1,365.00
<b>11.7</b>	-Galvanized Free-Standing Leg option for Frame	\$ 1,697.00
<b>11.8</b>	-Tank Tamer® Ball Baffle System	\$ 3,439.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

Price quo	11.0 PRICE SCHEDULE ANTI-ICING	
Vendor N	<b>Bert's Truck Equipment of Moorhead, Inc</b>	
Contact F	<b>Jim McLaughlin</b>	
Street Ad	<b>3804 Hwy 75 North</b>	
P.O. Box	<b>PO Box 336</b>	
City, Stat	<b>Moorhead, MN 56560</b>	
Phone #:	<b>218-233-8681</b>	
Toll Free	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Ad	<b>jimmc@bertsonline.com</b>	
Item #	Information Requested	Answer
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI2600-DAS
	Size of Tank & Configuration	2600 Gal. Elliptical leg tank
	Tank Baffle Description	See Options
	Manhole Size	16"
	Skid Plate & Tank Strap Description	GALVANIZED steel with Hoops
	Size Truck Intended For? (Single or Tandem)	Single___ Tandem X
	Installation Method of Tank? (Backed into or Set on Chassis)	Backed into (optinal) Set on Chassis X
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Control)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @ 1500PSI
	Does it include controls?	No (see options)
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	Yes X or No___
	Tank Warranty	3 years

	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 25,475.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
<b>11.1</b>	-VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
<b>11.2</b>	-3 Lane Switch pkg/ for use with existing controller	\$ 550.00
<b>11.3</b>	-1 Lane Spray Bar (Stainless Steel)	\$ 778.00
<b>11.4</b>	-3 Lane Plumbing Package	\$ 2,467.00
<b>11.5</b>	-3 Lane Spray Bar Package (PVC)	\$ 864.00
<b>11.6</b>	-3 Lane Spray Bar Package (Stainless Steel)	\$ 1,365.00
<b>11.7</b>	-Galvanized Free-Standing Leg option for Frame	\$ 1,697.00
<b>11.8</b>	-Tank Tamer® Ball Baffle System	\$ 4,843.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

Price quote for:	<b>11.0 PRICE SCHEDULE ANTI-ICING</b>	
Vendor Name:	<b>Bert's Truck Equipment of Moorhead, Inc</b>	
Contact Person:	<b>Jim McLaughlin</b>	
Street Address:	<b>3804 Hwy 75 North</b>	
P.O. Box:	<b>PO Box 336</b>	
City, State, Zip:	<b>Moorhead, MN 56560</b>	
Phone #:	<b>218-233-8681</b>	
Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
11.0	Anti-Icing, Make & Model	AI3135 Kit, Black Tank, HYD Powerd, No skid or trailer. Needs to be mounted on a T-40LP Trailer.
	Size of Tank & Configuration	3135 gallon
	Tank Baffle Description	Included
	Manhole Size	16"
	Skid Plate & Tank Strap Description	No mounting hardware included
	Size Truck Intended For? (Single or Tandem)	<b>T-40 Trailer</b>
	Installation Method of Tank? (Backed into or Set on Chassis)	<b>Mounted on Trailer</b>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Control)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @ 1500PSI
	Does it include controls?	<b>No (see options)</b>
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	<b>Yes X or No___</b>

	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 27,995.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
	<b>11.1 Anti-icing Options:</b>	
	<b>11.1</b> -VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
	<b>11.2</b> -3 Lane Switch pkg/ for use with existing controller	Included
	<b>11.4</b> -3 Lane Plumbing Package	Included
	<b>11.6</b> -3 Lane Spray Bar Package (Stainless Steel)	Included
	<b>11.8</b> -Tank Tamer® Ball Baffle System	Included
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00

Price quote for:	<b>11.0 PRICE SCHEDULE ANTI-ICING</b>	
Vendor Name:	<b>Bert's Truck Equipment of Moorhead, Inc</b>	
Contact Person:	<b>Jim McLaughlin</b>	
Street Address:	<b>3804 Hwy 75 North</b>	
P.O. Box:	<b>PO Box 336</b>	
City, State, Zip:	<b>Moorhead, MN 56560</b>	
Phone #:	<b>218-233-8681</b>	
Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
<b>Item #</b>	<b>Information Requested</b>	<b>Answer</b>
11.0	Anti-Icing, Make & Model	VariTech Ind. LDS AI4035-DAS
	Size of Tank & Configuration	4000 Gal. Elliptical leg tank
	Tank Baffle Description	See Options
	Manhole Size	16"
	Skid Plate & Tank Strap Description	GALVANIZED steel with Hoops
	Size Truck Intended For? (Single or Tandem)	Single___ Tandem <b>X</b>
	Installation Method of Tank? (Backed into or Set on Chassis)	<b>Backed into (optinal) Set on Chassis X</b>
	Number of Lanes Standard Boom Covers	1 Lane (see options)
	Nozzle Description (PVC, SS, Fan or Streamjet?)	Stream
	Nozzle Valve Description (Ball Valve or Proportionally Controlled)	Ball Valve
	Boom Spraying Speed (High Speed, Low Speed)	Both
	Pump Flow Rate (GPM and PSI)	147@ 0 PSI
	Type of Pump	Centrifugal
	How is Pump Powered? Describe Power Unit.	Hydraulic Motor - 12-15 GPM @ 1500PSI
	Does it include controls?	<b>No (see options)</b>
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Can it be filled with Sprayer Pump from Control Panel?	<b>Yes X or No___</b>

	Tank Warranty	3 years
	Control Warranty	1 year
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	1 year
	List Volume Discounts	None
	<b>TOTAL PRICE</b>	<b>\$ 44,085.00</b>
	Description	Answer
	Anti-icing options. Use this section to offer options such as spray bar, tank, self-fill, controls, etc. Start option numbering with 11.1, 11.2, 11.3, etc., until all options are listed.	
	<b>11.1 Anti-icing Options:</b>	
	<b>11.1</b> -VariTech 5100ex 1F Controller (with PWM valve)	\$ 3,048.00
	<b>11.2</b> -3 Lane Switch pkg/ for use with existing controller	Included
	<b>11.4</b> -3 Lane Plumbing Package	Included
	<b>11.6</b> -3 Lane Spray Bar Package (Stainless Steel)	\$ 1,365.00
	<b>11.8</b> -Tank Tamer® Ball Baffle System	Included
	<b>11.9</b> -Delete mounting skid	\$ (3,300.00)
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria, MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00



Price quote for:	<b>11.0 PRICE SCHEDULE ANTI-ICING</b>	
	Exhibit D Price Schedule	
Vendor Name:	<b>Bert's Truck Equipment of Moorhead, Inc</b>	
Contact Person:	<b>Jim McLaughlin</b>	
Street Address:	<b>3804 Hwy 75 North</b>	
P.O. Box:	<b>PO Box 336</b>	
City, State, Zip:	<b>Moorhead, MN 56560</b>	
Phone #:	<b>218-233-8681</b>	
Toll Free #:	<b>800-232-3787</b>	
Fax #:	<b>218-233-9548</b>	
Email Address:	<b>jimmc@bertsonline.com</b>	
Item #	Information Requested	Answer
11.0	Anti-Icing, Make & Model	VAR BB580-SS & VAR55870-SS
	Size of Tank & Configuration	580 & 870 Gal. Elliptical tank Sub Floor
	Tank Baffle Description	Internal
	Manhole Size	N/A
	Skid Plate & Tank Strap Description	Steel
	Size Truck Intended For? (Single or Tandem)	<b>Single &amp; Tandem</b>
	Installation Method of Tank? (Backed into or Set on Chassis)	<b>Slip in floor of body</b>
	Does it include controls?	NO (See Options)
	Control Description	See Options
	Is it Ground Speed Orientated?	See Options
	Tank Warranty	3 years
	Control Warranty	N/A
	Pump Warranty	1 year
	Spring Bar & Nozzle Warranty	N/A
	List Volume Discounts	2% on 5 Plus units
	<b>TOTAL PRICE</b>	See Schedule Below

	Description	Answer
11.1	VariTech VAR BB580-SS Box Bottom Tank with Farme Kit and Stainless Steel Frame	\$ 20,383.00
11.2	VariTech VAR BB870-SS Box Bottom Tank with Farme Kit and Stainless Steel Frame	\$ 27,883.00
11.3	Varitech VAR BB580-P Box Bottom Tank with Frame Kit and Painted frame	\$ 12,947.00
11.4	Varitech VAR BB870-P Box Bottom Tank with Frame Kit and Painted frame	\$ 18,330.00
11.5	VariTech VAR BB-870-SS-T Box Bottom Tank with Telescopic Frame Kit and Stainless Frame	\$ 30,395.00
11.6	VariTech VAR BB290-SS Box Bottom Tank with Farme Kit and Stainless Steel Frame	\$ 16,730.00
11.7	VariTech Direct Slurry Closed Loop Power Unit only (NO CONTROL) SEE HYDRAUICS FOR EXTRA SECTION (1192924)	\$ 3,395.00
11.8	MNDOT Box Bottom/Slurry Plumbing Parts	\$ 415.00
11.9	1" 3-Way Side Load Elec. Ball Valve EV100SL Threaded W/flange Inle	\$ 456.00
11.10	AI 1-In Spray Bar Pkg Stainless Steel	\$ 756.00
1.110	Vb-rb Discharge-3 Nozzle Plumbing Kit	\$ 182.00
11.111	Hydraulic hose kit and fittings	\$ 350.00
11.112	basic installation of bottom tank system and Slurry Pump	\$ 6,035.00
11-113	Installtion of tank only, (no plumbing or pump)	\$ 3,635.00
	Cost per loaded mile for delivery of anti-icing system	\$ 4.00
	Starting Point: City, State, Zip:	
	Alexandria , MN	
	Body Shop Rate	\$ 150.00
	Mechanic Shop Rate	\$ 150.00